

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee

From: Gilda Herrera Date: 11/13/2023

Re: CDW-Google for Education

Contractor Name: CDW Government

Contractor Address: 75 Remittance Drive, Suite 1515 Chicago IL 606-75-1515

Is the contractor a Minority or Women Owned Small Business?

Renewal or Award of Contract/Agreement? Yes

Total Amount of Contract/Agreement and the Hourly or Service Rate \$112,500

Funding Source & Account #:25526363 54409

Key Questions: (Please have someone ready to discuss the details of each question during the Finance & Operations meeting or this proposal might not be advanced for consideration by the full Board of Education):

- 1. What specific service will the contractor provide: Google Workspace for Education Plus, will provide plagiarism scanner, advance meets and security capabilities. License provisioning guidance, custom online training covering all Google Workspace for Education features best practice presentations and advance level support assistance and escalation.
- 2. How was the contractor selected? Quotes? RFP? Sealed Bid or Sole Source? <u>Please describe the selection process</u> including other sources considered and the rationale for selecting this method of selection: State Contract PEPPM 2018 Catalog Agreement (PEPPM2018)
- 3. If this is a renewal with a current vendor, has the vendor's performance been satisfactory under the existing contract or agreement? Yes, services provided in a timely manner.
- 4. If this Contract/Agreement is a Renewal has cost increased? If yes, by how much? No, Google provides limited Google for education free of charge, cost of the Google Workspace for Education \$112,500 for 9/14/23-9/13/24.
- 5. If this Contractor is New has cost for service increased from previous years? If yes, by how much? No, Renewal. Google for Education was free to the district with limited system administrative capabilities.
- 6. Is this a service existing staff could provide? Why or why not? No.



Hardware

Software

Services

IT Solutions

Brands

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Review and Complete Purchase

GILDA HERRERA,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. <u>If</u> you are an eProcurement or single sign on customer, please log into your system to access the CDW site. You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NHBN592	3/19/2023	GOOGLE WORKSPACE	8003459	\$112,500.00

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ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
GOOGLE WORKSPACE EDU-PLUS	25000	6498545	\$4.50	\$112,500.00

Mfg. Part#: G-WS-EDU-PLUS Electronic distribution - NO MEDIA

Contract: PEPPM 2022 Catalog Agreement (PEPPM2022)

GRAND TOTAL	\$112,500.00		
SALES TAX	\$0.00		
SHIPPING	\$0.00		
SUBTOTAL	\$112,500.00		

PURCHASER BILLING INFO	DELIVER TO		
Billing Address: NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 Phone: (475) 220-1000 Payment Terms: NET 30-VERBAL	Shipping Address: NEW HAVEN PUBLIC SCHOOLS DEPT OF EDUCATION 54 MEADOW ST NEW HAVEN, CT 06519-1783 Phone: (475) 220-1000 Shipping Method: ELECTRONIC DISTRIBUTION		
	Please remit payments to:		
	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515		



Sales Contact Info

Vincent Mulvihill | (866) 773-7348 | vinny@cdwg.com

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$112,500.00	\$2,985.75/Month	\$112,500.00	\$3,457.13/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
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- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

For more information, contact a CDW account manager

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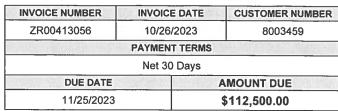
CDW Government

Chicago, IL 60675-1515

75 Remittance Drive, Suite 1515

ACH INFORMATION: THE NORTHERN TRUST 50 SOUTH LASALLE STREET CHICAGO, IL 60675

E-mail Remittance To: gachremittance@cdw.com ROUTING NO.: 071000152 ACCOUNT NAME: CDW GOVERNMENT ACCOUNT NO.: 91057





RETURN SERVICE REQUESTED

Gilda

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NEW HAVEN PUBLIC SCHOOLS GILDA HERRERA 54 MEADOW ST FL 2 NEW HAVEN CT 06519-1719

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CDW Government 75 Remittance Drive **Suite 1515** Chicago, IL 60675-1515

PLEASE RETURN THIS PORTION WITH YOUR PAYMENT

LINE#	ITEM DESCRIPTION	SERVICE PERIOD	RATE PLAN	PRICE	UOM	QTY	NET AMOUNT
1	Google Workspace for Education Google Workspace for Education-	09/14/2023 - 09/13/2024 Plus	Google Workspace for Education- Plus -	4.50	Each	25,000.00	112,500.00

Microsoft CSP Subscription Service Period Update:

If your Microsoft CSP subscription is with CDW, you should know that we've recently made changes to the Service Period dates shown on Invoices to align with your subscription period. The Service Period dates used to reflect the previous calendar month. Going forward, the Service Period dates will reflect a billing cycle based on the actual subscription service dates with Microsoft. Note that this change only impacts Microsoft CSP and the Service Period dates shown on the Invoice and does not impact renewal dates, billing rates or billing frequency. This will be in effect upon activation for all new CSP subscriptions. For existing subscriptions, the change will take effect at the time of renewal. At renewal, you may see two lines on the invoice: one that covers the prior calendar month and a second line that covers any 'gap' period to align with the new Service Period.

ACCOUNT MANAGER	CURTOTAL		
Mulvihill, Vincent	SUBTOTAL	\$112,500.00	
(877) 569-4110 billingquestions@cdw.com	SALES TAX	\$0.00	
PURCHASE ORDER	AMOUNT DUE	\$112,500.00	



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